

CHAPTER COMPLIANCE 2022 NOTES

C001 Phoenix/Northern AZ

Awarded Chapter in Review/Conditional Compliance 2022 for the following reasons:

 Corrections to chapter bylaws must be in compliance with model chapter bylaws update from 2021 and submitted with 2023 compliance.

Levels of Chapter Recertification

Full recertification

The chapter has met all recertification requirements, indicated by compliance with items listed on the certificate of compliance. Only fully certified chapters are eligible for Chapter Excellence Awards. Once recertified, an email will be sent.

Chapter in Review (Amended 2022)

Should the Chapter submittal displays lack of submission of any items on the certificate of compliance. Chapters will have six (6) months from compliance deadline to restore their certification. NARPM® Board of Directors must confirm that a Chapter can be taken off Chapter in Review status.

A Chapter will be placed in **Chapter in Review/Conditional Compliance** if documents are not submitted by compliance deadline. Members of the chapter will not be notified when a Chapter is placed in condition compliance. The chapter must meet the chapter compliance deadline for the following year.

De-certification

De-certification must be preceded by a period of Chapter in Review and indicates continued non-compliance of recertification requirements.

NARPM Board of Directors must approve all de-certification of chapters.



(/PRICING)

FAO (/QUESTIONS) STATE FILING REQUIREMENTS (/STATE-FILING-INFORMATION-FOR-NONPROFITS)

CONTACT (/CONTACTus)

treasurer@narpmphoenix.com

< Take me to my billing (/app/billing)

December 26, 2821 9:59:88 AM - January 6, 2822 9:59:88 AM Eastern Time

The IRS Medernized e-File (MeF) Freduction system is in scheduled shutdown in preparation for the upcoming 2921 Filling Season (2922 Precessing Season): Fillings made after December 26th, 2921 will be held for submission until the MeF system begins processing and accepting electronic business returns for the new tax year. This is currently scheduled to occur on January 6th, 2022.

This maintenance window will cause a delay in transmitting your returns. Once the maintenance period is over, your notices and returns will be processed within 5 - 30 minutes as usual.

THANK YOU FOR FILING WITH SIMPLE 990.

Your payment of \$40.00 has been processed.

Filings are typically processed within 30 minutes when the modernized e-file system is operating normally and accepting business returns.

Confirmation: #SIMP990BP1H1HUFC5HCPPL63WYYKRZO December 29, 2021

E-filed 2021 Form 990-N

PHOENIX METRO CHAPTER OF NARPM: 45-3631696

\$40.00 USD

\$40.00 USD Total

2021 NARPM Phoenix Metro	Projected Budget	End of the Year
Education Speakers	500.00	0
JoinIt/Stripe Software	348.00	348.00
GoDaddy	117.00	695.14
Quickbooks	1000.00	966.54
Postage/Mailbox	200.00	306.77
Annual Reports	10.00	90.00
Holiday Party	2,500.00	2,054.64
Promotional	900.00	1,000.00
Donations/Charity	5,000.00	5,273.31
Sponsored Events	2,000.00	7,331.60
Misc.	600.00	570.59
Legislative	1,825.00	0
Total Expenses	15,000.00	18,636.59
Total Income (Dues, Sponsors, Donations)	15,000.00	22,114.67



Your NARPM Phoenix Weekly News!

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Fri, Jan 8, 2021 at 10:17 AM

View this email in your browser



MONTHLY MEETING AND CLASS... THROUGH ZOOM!

Even though we can't have our monthly meeting and class in person, we still wanted to bring you both and now we can, with the class being approved to be done via ZOOM! Please register below if you are interested in joining us.

There's only 50 seats available...REGISTER TODAY!!



CE: 3 Commissioner's Standards

(Also meets NAR COE Requirement)

In a typical day in the life of a property manager, how does the NAR Code of Ethics apply to what you do?

This class will help you to:

Analyze key articles in NAR's Code of Ethics

See how those rules apply to your property management

Equip you with tips on how to avoid violation

INSTRUCTOR



Mike Mulvena has over 29 years of real estate sales and property management experience. Mike is also a state licensed instructor of property management, code of ethics, licensing and renewal classes throughout the state of Arizona.



Arizona REALTORS® presents this class through the DTM (Direct to Member) program. The classes are live streamed directly to you, in the comfort and safety of your home, in real-time with the instructor.



Delivery Method

Via Zoom Direct to Member

CE

Issued by AAR

Price

Complementary to NARPM **Phoenix Chapter**

Members ONLY

\$20 for Non-NARPM Phoenix Chapter Members thru 1/17/2021

\$40 after 1/17/2021

No refunds after 1/11/2021

Link to register

Only 50 seats available

https://www.aaronline.com/event/e/ CRPM1212021

Designation Information

CERTIFIED RESIDENTIAL PROPERTY

MANAGER:

Arizona REALTORS® certification program is dedicated to property management and offers assess that you can use for your real estate license enewal. This program was designed to hone your owledge and skills in topics that relate to your day to day business as a property manager To learn more, visit <u>www.aaronline.com/inc</u>







Arizona REALTORS® | 255 E Osborn Rd., Suite 200, Phoenix, AZ 85012 602-248-7787 Telephone | 800-426-7274 Toll-free in AZ | 602.351.2474 Fax www.aaronline.com



JANUARY CHAPTER BUSINESS MEETING SPONSOR

ERIC EVANS 'PHOENIX EZ-KEYS' (LOCKSMITH)

(480) 433-7738 eric@phoenixezkeys.com

January 21st Monthly Meeting @ 12pm





JANUARY EDUCATION CLASS SPONSORS

ALLISON CONTRIS A.P.E.S. (HV/AC) (602) 663-3903 allison@go4apes.com

EVAN HOWARD SECOND NATURE (was 'Filter Easy') (615) 417-1220 ehoward@secondnature.com

Jan 21st. CE Class Registration

AFFILIATE HELPFUL HINTS

Scott Costa - Water Heaters Only, Inc. 1-800-833-4571

Winter Safety Check! - Winter means tenants spend more time inside which means this is good time to check (or install) your carbon monoxide detector. Any appliance that burns fuel produces carbon monoxide and that includes the hot water heater. It's always good to check that these appliances are in good working order and that there are no cracks in the vent, as that could cause carbon monoxide to leak into your home.

<u>Clark Sanchez – State Farm Insurance – (602) 803-2179</u>

Frozen Pipes? - Yes, we do have frozen water pipes right here in Metro Phoenix. Remind your tenants to keep the heat turned on...even at a very low setting, because there is no insurance coverage for frozen pipes if the heat was not turned on.

Eric Evans - Phoenix EZ-Keys - (480) 433-7738

Locked Out? - A tenant can be locked out of their house at the most inopportune time. One property manager bought "Hide-A-Key" boxes with a magnetic feature and gives them to every new tenant with an extra key. Tenant can hide the key on their car.

PHOENIX NARPM'S COVID-19 RESOURCES WEBPAGE

NARPM® recognizes that property managers, current and prospective tenants, landlords, maintenance personnel and other affiliates have concerns about the COVID-19 pandemic. NARPM® believes it is prudent for its members and affiliates to be prepared for incidents involving COVID-19. In response to the growing concerns, we are providing collected information from various sources.

NARPM COVID-19 Resources

Like Us On Facebook!

Got something we should share in this newsletter? Please send submissions to news@narpmphoenix.com





Copyright © 2021 NARPM Phoenix, All rights reserved. You are receiving this email because you opted in via our website.

2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book





Your NARPM Phoenix Weekly News!

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Wed, Feb 3, 2021 at 12:18 PM

View this email in your browser



MONTHLY MEETING AND CLASS... THROUGH ZOOM!

Even though we can't have our monthly meeting and class in person, we still wanted to bring you both and now we can, with the class being approved to be done via ZOOM! Please register below if you are interested in joining us.

There's only 50 seats available...REGISTER TODAY!!



CE: Contract Law

Get a detailed look at all Arizona REALTORS® property management forms. Take a deep dive into why certain phrases and clauses are in the forms and discuss potential other items that management may add. You'll also learn about common mistakes PM's make when filling out the forms. You'll learn how to avoid adding clauses that can cost your clients thousands of dollars. You'll come away with a toolbox of information on the do's and don'ts of using these forms.

INSTRUCTOR



Attorney Holliday has engaged in Landlord/Tenant practice since 1996. She is a Justice of the Peace Pro Tem and Superior Court Pro Tem. She is a certified instructor for the Department of Real Estate, Arizona REALTORS®, Property Management Institute, and National Association of Real Property Managers.



Arizona REALTORS® presents this class through the DTM (Direct to Member) program. The classes are live streamed directly to you, in the comfort and safety of your home, in real-time with the instructor.









Arizona REALTORS® | 255 E Osborn Rd., Suite 200, Phoenix, AZ 85012 602-248-7787 Telephone | 800-426-7274 Toll-free in AZ | 602.351.2474 Fax www.aaronline.com

Delivery Method

Via Zoom Direct to Member

CE

Issued by AAR

Price

Complementary to NARPM **Phoenix Chapter**

Members ONLY

\$20 for Non-NARPM Phoenix Chapter Members thru 2/14/2021

\$40 after 2/14/2021

No refunds after 2/8/2021

Link to register

Only 50 seats available

https://www.aaronline.com/event/e/ CRPM2182021

Designation Information

CERTIFIED RESIDENTIAL PROPERTY MANAGER:
Arizona REALTORS® certification program is dedicated to property management and offers lasses that you can use for your real estate license enewal. This program was designed to hone your owledge and skills in topics that relate to your day to day business as a property manager earn more, visit <u>www.aaronline.com/incl</u>

FEBRUARY CHAPTER BUSINESS MEETING SPONSOR



SCOTT COSTA WATER HEATERS ONLY

February 18th Monthly Meeting @ 12pm

FEBRUARY EDUCATION CLASS SPONSORS



JEREMY SCHWEPPE AIR FILTERS TO YOU (480) 558-6133 j.schweppe@airfilterstoyou.com



ED SALTOU "STOP" - SERVICE TEAM OF PROFESSIONALS (480) 636-9860 <u>ed@stopmesa.com</u>

Feb 18th. CE Class Registration

Like Us On Facebook!

Got something we should share in this newsletter? Please send submissions to news@narpmphoenix.com





Copyright © 2021 NARPM Phoenix, All rights reserved.

You are receiving this email because you opted in via our website.

Our mailing address is:

NARPM Phoenix 2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book





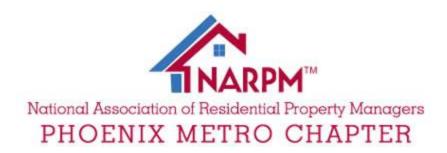
Your NARPM Phoenix Monthly Class Invite!

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Mon, Apr 5, 2021 at 8:30 AM

View this email in your browser



MONTHLY MEETING AND CLASS... THROUGH ZOOM!

Even though we can't have our monthly meeting and class in person, we still wanted to bring you both and now we can, with the class being approved to be done via ZOOM! Please register below if you are interested in joining us.

There's only 50 seats available...REGISTER TODAY!!



CE: 3 Fair Housing

Federal and state fair housing laws can get confusing. Avoid violations with a detailed breakdown of fair housing for property management.

You'll get a better understanding of:

- · Federal and City Laws
- · Enforcement and Prosecution
- · Identifying Potential Violations
- · Advertising and Social Media
- · Sexual Harassment

INSTRUCTOR



Attorney Holliday has engaged in Landlord/Tenant practice since 1996. She is a Justice of the Peace Pro Tem and Superior Court Pro Tem. She is a certified instructor for the Department of Real Estate, Arizona REALTORS®, Property Management Institute and National Association of Real Property Managers. She is president of ALTA since 2003 and a training instructor for ALTA since 2001.



Arizona REALTORS® presents this class through the DTM (Direct to Member) program. The classes are live streamed directly to you, in the comfort and safety of your home, in real-time with the instructor.







Arizona REALTORS® | 255 E Osborn Rd., Suite 200, Phoenix, AZ 85012 602-248-7787 Telephone | 800-426-7274 Toll-free in AZ | 602.351.2474 Fax www.aaronline.com

Delivery Method

Via Zoom Direct to Member

CE

Issued by AAR

Price

Complimentary to NARPM
Phoenix Chapter

Members ONLY

\$20 for Non-NARPM Phoenix Chapter Members thru 4/11

\$40 after 4/11

No refunds after 4/5

Link to register

Only 50 seats available

https://www.aaronline.com/event/e/CRPM4152021

Designation Information

CERTIFIED RESIDENTIAL PROPERTY MANAGER:
Arizona REALTORS® certification program is
dedicated to property management and offers
classes that you can use for your real estate license
renewal. This program was designed to hone your
knowledge and skills in topics that relate to your day
to day business as a property manager.
To learn more, visit www.aaronline.com/increase-

ARPIL CHAPTER BUSINESS MEETING SPONSOR



Small Family Owned Business. NO ONE OVER 5'6"

JOSH NAGLER CARPETS OF ARIZONA (480) 867-7772 josh@carpetsofarizona.com

CLICK BELOW TO JOIN OUR MEETING

April 15th Monthly Meeting @ 12pm

APRIL EDUCATION CLASS SPONSORS



NOEL PULANCO YES...VIRTUAL (602) 525-2545 NOEL@HOMEQWIK.COM



GEORGE PHILLIPS JUST IN TIME MOVING & STORAGE (602) 740-4727 gphillips@jitmoving.com

CLICK BELOW TO REGISTER FOR THE CLASS

April 15th CE Class Registration



Got something we should share in this newsletter? Please send submissions to news@narpmphoenix.com





Copyright © 2021 NARPM Phoenix, All rights reserved.

You are receiving this email because you opted in via our website.

Our mailing address is:

NARPM Phoenix 2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book





Your NARPM Phoenix Newsletter!

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Fri, Apr 23, 2021 at 4:33 PM

View this email in your browser



PM BOOTCAMP

NARPM Phoenix's next 2 meetings will be a BOOTCAMP, meaning that to receive credit for one of the classes, you will have to participate in both classes in May and June. By doing so you will receive 3 Disclosure and 3 Contract Law CE Credits after taking both classes.

Both classes will be presented via ZOOM.



CE: 3 Contract Law & 3 Disclosure

To succeed in property management, it is essential that you understand:

Accounting issues; keeping accurate records for both the landlord and tenant

Managing service orders, such as repairs; tracking the services for completion and assigning invoices to the correct properties

Financial accountability, keeping accurate records and being able to provide itemized records for both landlords and tenants

The Landlord/Tenant Act itself – knowing it inside and out; understanding the rights of both landlords and tenants

E&O coverage at the brokerage for property management services

INSTRUCTORS



Attorney Holliday has engaged in Landlord/Tenant practice since 1996. She is a Justice of the Peace Pro Tem and Superior Court Pro Tem. She is a certified instructor for the Department of Real Estate, Arizona REALTORS», Property Management Institute and National Association of Real Property Managers.



Sue Flucke has been in real estate for over 28 years and is an associate broker and property management veteran. Sue Flucke is a Branch Manager and Associate Broker for West USA Realty. She was the 2019 President and past Board member of the Phoenix REALTORS®, Director of the Arizona REALTORS®, and a past Director of the National Association of REALTORS® (NAR.)



Delivery Method

Via Zoom Direct to Member

CE

Issued by AAR

Price

Complimentary to NARPM
Phoenix Metro Chapter
Members ONLY

\$59 for Non-NARPM Phoenix Metro Chapter Members thru 5/16

\$79 after 5/16

No refunds after 5/10

Link to register

Only 50 seats available

https://www.aaronline.com/event/e/ CRPM5202021

Designation Information

CERTIFIED RESIDENTIAL PROPERTY MANAGER:
Arizona REALTORS® certification program is
dedicated to property management and offers
classes that you can use for your real estate license
renewal. This program was designed to hone your
knowledge and skills in topics that relate to your day
to day business as a property manager.
To learn more, visit www.aaronline.com/increaseknowledge.





Arizona REALTORS® | 255 E Osborn Rd., Suite 200, Phoenix, AZ 85012 602-248-7787 Telephone | 800-426-7274 Toll-free in AZ | 602.351.2474 Fax www.aaronline.com

Click Here to Register

Tips from some Affiliates...

Invader Pest Management <u>www.invader.net</u> 623-435-0228

SCORPION PREVENTION - Things to share with your tenants: In Arizona, Scorpions are a native pest and can give quite the sting.

- 1. Never leave shoes outside.
 - Always shake your shoes out, before slipping onto your foot.
 - Turn out patio lights or change bulbs to yellow lights to avoid attracting insects close to the doors and windows.
- 2. Seal openings around doors, widows and pipe penetrations into the home.
 - Scorpions can squeeze through a crack the size of a dime.
- 3. Never Use Spray Foam to seal... it looks horrible and will damage the house.

Call your professional exterminator if you have any pests; a scorpion's main food is crickets and scorpions come to your home because there is food!

American Standard Painting (602) 760-7471

PAINTING TIPS 101 - USING A PRIMER

In general, a primer is only needed for bare applications such as metal, fresh drywall texture, new stucco, etc. "Bonding primers" should be used for things such as cabinetry before painting and primers sometimes for epoxy floors. There is just no such thing as a paint and primer in one. This is only a sales gimmick. Those paints simply contain a higher level of titanium dioxide, the chemical found in all paint that provides the 'hiding' power



A New Year is here and with it we have a new Charity that we will be supporting for 2021, Soldier's Best Friend.

THEIR MISSION

Soldier's Best Friend provides U.S. military veterans living with combat-related Post Traumatic Stress Disorder (PTSD) or Traumatic Brain Injury (TBI) with Service or Therapeutic Companion Dogs, most of which are rescued from local shelters. The veteran and dog train together to build a trusting relationship that saves two lives at once and inspires countless others.

THEIR GOAL

They are devoted to helping our veterans living with combat-related Post Traumatic Stress Disorder (PTSD) or Traumatic Brain Injury (TBI). A second part of their goal is to make a positive impact on the pet overpopulation problem. They are dedicated to pairing and training service dogs with veterans at no cost to the veteran.

OUR GOAL

The board at NARPM Phoenix is wanting to attempt something that we haven't done before when it comes to raising money for this year's charity. We would like to reach a goal of \$5,000!! This would Sponsor a veteran to be paired with a dog and provide:

- Professional training
- Leash
- Collar
- Toy
- Dog crate

It is a very ambitious goal but we know that our community can come together this 2021 year and help a Vet be paired with one of their dogs. Thus giving the ability for a Veteran to live life to its fullest, after giving so much of oneself to protect our freedoms we hold dear to our hearts.

NARPM Phoenix this year will be matching dollar for dollar up to \$2,500. So far we currently have \$1,422 donated, so thank you to those that have already helped us towards our goal!



If you are able to help out this year, please click the link below to make a donation so we can make our 2021 Goal.

Donate Now

NEW MEMBER RECRUITMENT Program

HELP NARPM® REACH AS MANY PROPERTY MANAGERS AS YOU CAN BY REFERRING NEW MEMBERS

NARPM® is pleased to continue it's New Member Recruitment Program. For each new Professional Member you refer, you will receive a \$50 NARPM® Voucher (\$25 for each new Support Staff Member or Affiliate Member). The vouchers are valid for one year from date of issue and will be sent via e-mail.

- Excludes Company Membership applications and those receiving the dues discount for a Chapter Grant.
- Voucher can be used towards Broker/Owner Registration, Convention Registration, In-Classroom Courses, not valid on Membership dues. Applying member must list name of referring member at the time of application.
- Vouchers can only be earned by non-Affiliate member

Like Us On Facebook!

Got something we should share in this newsletter? Please send submissions to news@narpmphoenix.com





Copyright © 2021 NARPM Phoenix, All rights reserved.
You are receiving this email because you opted in via our website.

Our mailing address is:

NARPM Phoenix
2040 S Alma School Rd., Ste. 1-180
Chandler, AZ 85286

Add us to your address book





NARPM Phoenix Monthly Meeting Reminder

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Wed, Jun 16, 2021 at 4:45 PM

View this email in your browser





Reminder for this Thursday's, June17th NARPM Chapter Meeting and CE class "ZOOM Style". Because we are meeting via zoom, we will have two separate meetings. The CE Class this month was a 2 part "Bootcamp" style course, that had filled up last month. If you were able to sign up and attend the 1st class, ensure to check your e-mail for the 2nd class link.

- Reputation Management as a tool to help grow your business
- Discussion about gaining efficiencies through Technology
- Open Forum Let us know how you are doing..

We wish we could see your smiling faces in person, but it we getting closer and closer to our first in person meeting in the coming months, STAY TUNED!!!

Please join us "ZOOM Style" once again tomorrow.

Mark Brower
NARPM Phoenix-Metro Chapter President

JUNE CHAPTER BUSINESS MEETING SPONSER



MIKE SHORE HOM Inc. (602) 265-4640 mikeshore@hominc.com

CLICK BELOW TO JOIN OUR MEETING

June 17th Monthly Meeting

Like Us On Facebook!

Got something we should share in this newsletter? Please send submissions to news@narpmphoenix.com





Copyright © 2021 NARPM Phoenix, All rights reserved.

You are receiving this email because you opted in via our website.

Our mailing address is:

NARPM Phoenix 2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book





Join us on the 15th - In Person CE Class

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Thu, Jul 8, 2021 at 5:26 PM

View this email in your browser



MONTHLY CE CLASS - IN PERSON

We are so happy to be extending an in-person CE Class on the 15th!

NEW MEETING LOCATION:

Security Title - San Tan Conference Center 3100 W Ray Road, Ste 143 Chandler, AZ 85226

There's only 50 seats available...REGISTER TODAY!!



CE: 3 Fair Housing

This course provides you with a practical guide to the various federal, state and municipal laws impacting fair housing laws as they relate to assistive animals. It will also analyze how those rules and changes impact the property managers' policies and procedures.

INSTRUCTOR



Attorney Holliday has engaged in Landlord/Tenant practice since 1996. She is a Justice of the Peace Pro Tem and Superior Court Pro Tem. She is a certified instructor for the Department of Real Estate, Arizona REALTORS*, Property Management Institute and National Association of Real Property Managers. She is president of ALTA since 2003 and a training instructor for ALTA since 2001.



CERTIFIED RESIDENTIAL PROPERTY MANAGER

Arizona REALTORS® certification program is dedicated to property management and offers—classes that you can use for your real estate license renewal. This program was designed to hone your knowledge and skills in topics that relate to your day to day business as a property manager.

To learn more, visit

Location

San Tan Conference Center 3100 W Ray Rd, Ste 143 Chandler, AZ 85226

CE

Issued by AAR

Price

Complementary to NARPM Phoenix Chapter Members Only

\$20 for Non-NARPM Phoenix Chapter Members thru 7/11

\$40 after 7/11

No refunds after 7/8

Link to register

https://www.aaronline.com/event/e/ CRPM7152021

Your NARPM Phoenix chapter will be providing lunch and a time to connect and network immediately before. Join us for lunch and check in at noon, with the CE Class due to start from 1:00 - 4:00PM.

We can't wait to see you there!

July 15th CE Class Registration

Like Us On Facebook!

Got something we should share in this newsletter? Please send submissions to news@narpmphoenix.com





Copyright © 2021 NARPM Phoenix, All rights reserved.

You are receiving this email because you opted in via our website.

Our mailing address is:

NARPM Phoenix 2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book





You're Invited- Monthly Meeting, CE Class, and More

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Mon, Aug 2, 2021 at 4:22 PM

View this email in your browser



Upcoming Meetings and Events

NARPM's 1st "Back Live" Membership Meeting - Have You RSVP'd?



Wednesday, August 11, 2021 - Monthly Membership Meeting

Monthly Membership Meeting - Tax Strategies for Property Management

About This Event

We are finally back to meeting live. Come join in the discussion on strategic tax planning, 1031 exchanges, FIRPTA, W-7s and more... this is not an available CE class, but rather NEW information, that will set you apart when working with your owners.

We will also be talking about our upcoming annual elections, and a special guest. Our 2021 charity - Soldier's Best Friend will be bringing one of their Veterans along with his trained rescue dog to share their story and giving us first hand experience with how our contributions this year make a difference.

Lunch is included. Bring a Property Management friend as a special guest. Please RSVP so we can get a headcount to make sure we have enough food.

Where? 3920 South Rural Road Suite 110, Tempe, AZ 85282

When? 12:00-1:30PM Click HERE to RSVP

RSVP ቖ

Thursday, August 19, 2021- Lunch and CE Class

CE Legal - AZ Residential Landlord Tenant Act Part 1 Where? San Tan Conference Center - 3100 W Ray Rd # 143, Chandler, AZ 85226

When? 12:00-4:00 PM Click HERE to Register

CLICK HERE TO REGISTER

August 26, 2021- "Group Therapy" PM Happy Hour

Where? To Be Announced When? 5:00-7:00 PM





Copyright © 2021 NARPM Phoenix, All rights reserved.

You are receiving this email because you opted in via our website.

Our mailing address is:

NARPM Phoenix 2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book





RSVP for Wednesday

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Mon, Sep 6, 2021 at 1:48 PM

View this email in your browser



We don't mean to make you think about work on Labor Day...

However, today is final call for Wednesday's class. Have you RSVP'd?



Wednesday, Sept 8, 2021- "Ask Abi Anything!" Monthly Membership Meeting

When? 1-2:30 PM (Lunch will be provided.)

Where? 3920 South Rural Road Suite 110, Tempe, AZ 85282

Join us for our monthly membership meeting, lunch, networking, and our guest speaker Abi Wasserman, of ShowMojo for a Q&A Session.

(Thank you to Allison Contris with APES for being our Meeting Sponsor!)

Reservations Required - RSVP HERE



September 16, CE Class - **CE Accounting - PM Trust Accounting: Show Me The Money**

When? 12-4:00 PM

Where? 3100 W Ray Rd # 143, Chandler, AZ 85226

Registration Required

CLICK HERE TO REGISTER

NARPM National Convention - Have you registered? 2021 Convention & Trade Show on October 26-29, 2021 in Kansas City Register >>>HERE

Save the Date!

Thursday, November 18, 2021 - NARPM PHX Vendor Fair

You will not want to miss this! Join us for networking, education, and prizes, prizes, prizes! We will be incentivizing anyone who brings a guest property manager or vendor, so start thinking about who you can invite! Lunch will be provided. 12:00-4:00 PM



Copyright © 2021 NARPM Phoenix, All rights reserved.
You are receiving this email because you opted in via our website.

Our mailing address is: NARPM Phoenix

2040 S Alma School Rd., Ste. 1-180

Chandler, AZ 85286

Add us to your address book





RSVP for Wednesday - Lead Generation for Property Managers

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Mon, Oct 11, 2021 at 2:56 PM

View this email in your browser



Are you joining us on Wednesday?

Lead Generation for Property Managers! Have you RSVP'd for Wednesday?



Wednesday, Oct 11, 2021- Lead Generation for Property Managers and Monthly Membership Meeting

When? 12-1:30 PM (Lunch will be provided.)

Where? 3920 South Rural Road Suite 110, Tempe, AZ 85282

Join us for our monthly membership meeting, lunch, networking, and our guest speaker Jeremy Pound, of RentScale.

(Thank you to **Second Nature** for being our Meeting Sponsor!)

Reservations Required - RSVP HERE



October 21, CE Class - Do it Right or Get the Heck Out of Property Management

When? 12-4:00 PM

Where? 3100 W Ray Rd # 143, Chandler, AZ 85226

Registration Required

CLICK HERE TO REGISTER

Save the Date!

Thursday, November 18, 2021 - NARPM PHX Vendor

The NARPM vendor fair is back! Mark your calendars! November 18, 2021, from 12-4, NARPM Phoenix is holding the annual vendor fair. All property managers in the state (members or not) are invited!

Where? Avion Center | 1733 E. Northrop Blvd., Chandler, AZ 85286

Food and beverages will be provided courtesy of NARPM Phoenix.

\$1,000.00 grand prize! Vendors will also have promotions and raffles!

NARPM Phoenix will be hosting a panel of industry experts to talk about new property management challenges and opportunities during the vendor fair.

Please invite your property manager colleagues to introduce them to the benefits of NARPM membership.

Vendors - please reserve your table with Affiliate Chair - Jeremy Schweppe at j.schweppe@airfilterstoyou.com.



You are receiving this email because you opted in via our website.

Our mailing address is:

NARPM Phoenix 2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book

Want to change how you receive these emails? You can <u>update your preferences</u> or <u>unsubscribe from this list</u>.





Is Nov 18th on Your Calendar?

1 message

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: NARPM Phoenix News <news@narpmphoenix.com>
To: doug@azbluesky.com

Fri, Oct 29, 2021 at 2:50 PM

View this email in your browser



RSVP for the PHX NARPM Vendor Fair



Thursday, November 18, 2021 - NARPM PHX Vendor

Don't miss next month's annual NARPM Vendor Fair. Have you RSVP'd?

Live DJ ~ Bar and 2 Drinks Included!

Catered Lunch

Lots of Vendor Givaways!

November 18, 2021, from 12-4, NARPM Phoenix is holding our annual vendor fair. All property managers in the state (members or not) are invited!

Where? Avion Center | 1733 E. Northrop Blvd., Chandler, AZ 85286 Food and beverages will be provided courtesy of NARPM Phoenix. \$1,000.00 grand prize! Vendors will also have promotions and raffles! Want to double or triple your chance to win?

For each Non-NARPM Property Manager you bring, you can earn an additional entry for the \$1,000 raffle grand prize!

Register you and your guests HERE

Other Upcoming Events

November 16, 2021- "The Art of Shedding What No Longer Serves You" Hosted by NARPM Women's Council, Jessica Zweig will be hosting this course online. This event is not just for women! When? 11:00am – 12:30pm MST Get more info and register now: https://www.narpm.org/conferences/women-council/

Save the Date! NARPM Christmas and End of the Year Celebration!

December 10 at 6PM- Details to follow.



Almost there! We have almost reached our goal of \$2,500 raised to support Soldier's Best Friend, sponsoring a Soldier/Rescue K9 team. Join us in making this transformational experience possible for a beloved local veteran.

Click HERE to donate, and be sure to include a note letting us know you're

contributing to the charity!



Copyright © 2021 NARPM Phoenix, All rights reserved.

You are receiving this email because you opted in via our website.

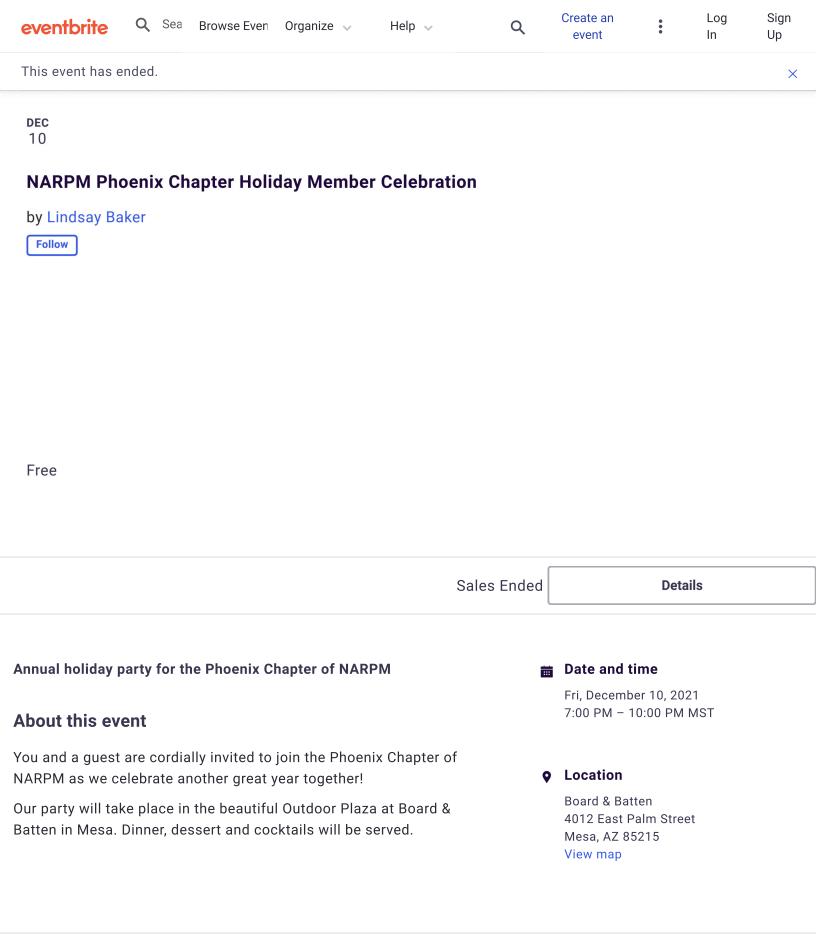
Our mailing address is:

NARPM Phoenix 2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book

Want to change how you receive these emails? You can <u>update your preferences</u> or <u>unsubscribe from this list</u>.





Follow Contact



NARPM Phoenix Chapter Holiday Member Celebration

at

Board & Batten

4012 East Palm Street, Mesa, AZ 85215



Use Eventbrite

How it Works

Pricing

Event Blog

Plan Events

Online Registration

Sell Event Tickets

Event Management Software

Browse Mesa Events Get the Eventbrite App Connect With Us Report This Event Help Center Terms Privacy CA Privacy Notice Accessibility

Community Guidelines

Find Events





January 14, 2021



BOD Meeting Minutes

Meeting called to order - 9:34 AM

- President Mark Brower
 - Meet the 2021 board
 - Vision this year is to focus on how PM's can strategically prepare for the future and what we can do as a NARPM Chapter to help our members look ahead.
 - The 2021 charity is Soldier's Best Friend Plannin for charity to introduce themselves via Zoom at February membership meeting.
- President Elect Heather Nicely
 - Chapter compliance and excellence
- Secretary's Report Liz Morganroth
 - November BOD minutes approved motion by Clark, seconded by Jaime
- Treasurer's Report Jamie Rosen
 - Monthly Report EOY Balance: \$12,037.55/Current balance: \$19,002.02
 - The renewal rate has been steady, as of 1/13 there are only 2 refunds and they were requested due to members no longer in Property Management.
 - The chapter donated \$800 to AR inclusion for 2020
 - Soldier's Best Friend:
 - It costs 5k to train one dog, we should look at upping our fundraising goal in order to get closer to providing for one dog to be trained.
 - Website to be updated (as material is provided by charity) with additional info, progress towards goal and ways to donate
 - BOD created a call to action for individual / company donations to get progress started.
- Education Report Dick Rosen
 - First class of 2021 is a COE class taught by Mike Mulvena
 - o Awaiting AAR direction to get February December classes scheduled
- Membership Report Ben Ellis
 - Ben will provide member count, renewal rate and other projections at the February meeting. He is currently learning the tools that make it easier for members to join, renew and for tracking membership.

- Legislative Report Kristi Zundel
 - Proposed SB 1038 (introduced by Senator Engel, District 10, Pima County) proposes changes to ALTA, notably changing the current 5 day period to 15 days for non payment of rent timeframe and changing abandonment process time frames from 5 or 10 days to 15.
 - Steve Kaiser (District 15, Maricopa County) is an advocate for Property Management in Arizona
 - If anyone hears of a rent type bill being proposed, let both Local and State Chapter know.
- Social Report Lindsey Baker
 - Proposed a Bullets and Booze event at Gun Club 82 in February
 - Need to find out pricing, how ammo distribution is handled and other details then secure sponsorships
 - There are several volunteer opportunities throughout the year that we will need volunteers for such as: House of Refuge and Salvation Army Bell Ringing in December.
- Marketing Update Matt Prescott
 - Currently updating the website and need contact information and photos for a few additional board members.
 - January Marketing Plan:
 - Weekly email sent out that includes meeting dates, charity update, CE class information and affiliate information.
 - February Marketing Plan:
 - February sponsor is locked in
- Affiliate Update Clark Sanchez
 - Suggested making the last meeting of the year a handover meeting to facilitate a smooth transition from one year to the next.

Meeting adjourned - 10:32am

Action Items from the Board Meeting:

Charity items

- Jaime needs the address of AR Inclusion in order to send check to them
- Coordinate Zoom "drop in" with AR Inclusion for next member meeting to present check
- Coordinate with Soldier's Best Friend to attend February Zoom member meeting
- Finalize goal for 2021 charity (training one service dog is 5K)
- Does Soldier's Best Friend take supply donations?
- Did AR Inclusion confirm to be available for the member meeting? If so, Liz to add to agenda

Kristi - Send Matt photo for website

Heather - Add Matt as admin for Facebook page

Jaimie - Can the Chapter designate money towards state PAC or match membership donations?

Unassigned - Clark needs a list of current affiliate members

Matt - Update contact information with GoDaddy

Matt - Update website with current affiliate list

Matt - Look into adding permalinks to the website to highlight charity, services provided and ways to donate.

Matt - See if it is possible to add a progress towards goal tracker for charity goal.

Kristi - Can the state level help with the proposed SB1038?

Members at Large - Get with Matt for information needed for website

Liz - During the meeting, we had 6 people commit to donating. Clark, Jeremy, Mark, Heather and Liz. If anyone else wants to donate, let Liz know. Liz to follow up individually with everyone.



February 11, 2021
Meeting Minutes



Meeting called to order at 9:32 AM

President - Mark Brower

- Discussed the 2021 Vision "Share and Prepare" Adapting/Preparing/Shifting for a
 Different Tomorrow: 1. Efficiencies through technology and 2. Advocating for
 landlord property rights through proactive legislative involvement
- <u>Soldier's Best Friend</u> Mark is working on scheduling a time with Soldier's Best Friend to have them introduce themselves. Shooting for March membership meeting.
- Code of ethics review is done in the general meeting each month. We will use a live link in the agenda.

Past President - Kim Ayers

• Kim has had a chance to meet with other valley chapters. The West Valley Chapter would like to add additional board members and general membership. We will be adding a spot in our newsletter for the next few months asking anyone in the West Valley to reach out and join.

President Elect - Heather Nicely

- Heather has been working on a better way to present information on upcoming bills and legislation. A link will be shared with members in the next newsletter. The link will point to an Excel spreadsheet that is updated unified messaging for bills and legislation out to members - link in newsletter
- Exploring options to better communicate with each other on tasks, to do's, etc. Screen shared the NARPM community board option. Slack option was discussed.
- Working on chapter compliance to have done prior to March

Secretary's Report - Liz Morganroth

- January Meeting Minutes Approval Motion by Heather, Approved by Kim
- Charity donations send in your donations!
- Discussed to do list / task list and how to incorporate this into what we already use. Use google drive links to accomplish this.

Treasurer's Report - Jamie Rosen

- Current account balance is \$24175.23
- Charity balance is \$544.42
- AR Inclusion charity check has been sent

• The chapter would like to match donations - It was discussed that a good matching donation goal should be \$2500. This would then give the charity enough to fund the training for one service animal.

Education's Report - Dick Rosen

- AAR is no longer advertising our CE classes, this will tighten up who is targeted for the classes (due to the 50 person limitation). If class is not full, AAR will send it out the week prior.
- Next CE class is on 2/18 Denise Holliday In's and Out's of AAR forms
- Discussion about designation classes and how they can help our Chapter Excellence
- Finding a time slot to have speakers market updates, do it in conjunction with CE classes not instead of. Option was discussed that the state chapter could host it.
- We will add a focus about this option to our NARPM board discussion
- Idea about bringing in a speaker for 30 minutes of general meeting

Membership Report - Ben Ellis

- Member Count- 183 active members
- Professional member active count 140
- 43 affiliates member count
- Ben would like to make a push to generate additional affiliate members can each board member reach out to their vendors to see if they are interested. Add task and document to sheet.

Legislative Report - Kristi Zundel

- Up and Coming Legislation
- https://docs.google.com/spreadsheets/d/1nUmZdc c7cSDiUNju2-HAaUB4ptrjJ4jQl 44m6pztwg/edit#gid=0
- Add link to other spreadsheet to agenda as well (above)
- https://azcapitolreports.com/webreport.cfm?webreport=26563&listid=71400&print = true
- CDC order extended through March
- AZ Supreme Court is recommending 30 day stay for any eviction if tenant states they are seeking rental assistance. Add link to newsletter about this.

Social Report - Lindsey Baker

Gun Club event is 2/26/2021

Marketing Update - Matt Prescott

- Website updates are ongoing
- Will get with Lindsay about Gun Club and how to market it
- Verbiage needed for West Valley. Kim to be contact.
- Matt is incorporating requests from board into newsletter.

Affiliate Update - Clark Sanchez

- Introduction Eric Evans with PHX EZ Keys
- What will sponsors be able to do with their sponsorship of the Gun Club
- 3 sponsors 200 contribution
- 2 sponsors will be at event
- Swag was allowed at the last event.
- Reaching out to see what sponsors are attending in person.
- What do we want to allow sponsors to do as part of the events they sponsor
- We have sponsors secured for February and March classes / meetings
- AAR will send sponsor segment to Clark if requested Dick to handle
- Idea about assigning mentors to new members and affiliates Phoenix chapter has had this in the past.
- Heather and Clark will connect about how to involve affiliates

Meeting adjourned at 10:40am



March 11, 2021

Meeting Minutes



Call Meeting to Order - 9:32am

President - Mark Brower (mark@markrent.com)

- Welcome and reminder to share calendar invite ahead of meetings
- Discussed 2021 Vision
- 2021 Charity working on timing to have them present <u>Soldier's Best Friend</u>
- Discussed survey results and ideas on how to use the information to better general meetings.
 - Panel discussions
 - Involve vendors, other assocations
 - Discussed different models of PM
 - Work with state chapter on larger panels

President Elect - Heather Nicely (heather@swiperightteam.com)

• Chapter Compliance, Chapter of Excellence is done and submitted

Secretary's Report - Liz Morganroth (liz@mosaicpropertiesaz.com)

- February Meeting Minutes Approved and seconded
- Slack is now up for all to try

Treasurer's Report - Jamie Rosen (jamie@lhmrealty.com)

- Account Balances \$23,274.41
- Charity Balances \$1127.22

Education's Report - Dick Rosen (dick@lhmrealty.com)

- Education Update March class is full, 29 NARPM members
- Boot camp is happening in May and June

Membership Report - Ben Ellis (ben@eandgrealestate.com)

- Member Count 177 active members, 134 PM, 43 affiliates
- Clark and Ben to work together to update email to use for new affiliates and send out to everyone.
- Idea to have link in agenda for all members to easily access affiliate information

Legislative Report - Kristi Zundel (kristi@greathomespm.com)

• Arizona Bills NARPM Arizona State Chapter list

- Arizona Bills (Capital Consulting list)
- CDC order updates

Social Report - Lindsey Baker (lindsay@evolutionaz.net)

• 22 people registered for the last event, 18 attended

Marketing Update - Matt Prescott (mprescott@prsrentals.com)

Marketing Update

Affiliate Update - Clark Sanchez (clark.sanchez@statefarm.com)

- Methven Insurance Agency March Education Sponsor
- Apes HVAC and Plumbing March Education Sponsor
- Dry Force Restoration Specialists March Business Meeting Sponsor
- April vendors are locked in
- Looking to provide vendor tips for monthly newsletter

Open Discussion

• State chapter is looking to hold two events and be the go to / consolidator for legislative issues.

Close Meeting at 10:31 AM



April 8th, 2021

Meeting Minutes



Meeting called to order - 9:03 AM

President - Mark Brower (mark@markrent.com)

- Mark shared our 2021 Vision
- Our 2021 charity Soldier's Best Friend will be a part of the 4/15 member meeting.
- Discussed the updates NARPM National is asking for us to incorporate into our bylaws. Document was previously shared with the group and a link was in the agenda. Motion to approve the Bylaw updates was made and seconded. Motion passed.

President Elect - Heather Nicely (heather@swiperightteam.com)

• Chapter Compliance and Chapter Excellence were submitted to National in March. We had 64 points - 30 points is what is required.

Secretary's Report - Liz Morganroth (liz@mosaicpropertiesaz.com)

- March Meeting Minutes were motioned to approve and seconded. Motion passed.
- Discussed Slack adoption and roll call to see who wasn't on Slack yet.
- Shared ideas for Member meeting / panel events

Treasurer's Report - Jamie Rosen (jamie@lhmrealty.com)

- Account Balance \$23208.98
- Charity Balance \$1421.80

Education's Report - Dick Rosen (dick@lhmrealty.com)

• Education Update

Membership Report - Ben Ellis (ben@eandgrealestate.com)

- Member Count 179
- Professional members 135
- Affiliate members 44

Legislative Report - Kristi Zundel (kristi@greathomespm.com)

- Kristi will use MailChimp to send out updates to legislative changes that impact our members. This will allow for real time communication.
- CDC order update Extended

Social Report - Lindsey Baker (lindsay@evolutionaz.net)

• Working on an event with Soldier's Best Friend

Marketing Update - Matt Prescott (mprescott@prsrentals.com)

• As a board we are happy to help with newsletters when needed. Mark to discuss with Matt.

Affiliate Update - Clark Sanchez (clark.sanchez@statefarm.com)

- Tips from Affiliates to be added to newsletters going forward
- Heard from our great Affiliate board members

•

Open Discussion

 As a group, we discussed ideas for upcoming member meetings and how to better engage with the members. Discussed options for moving meeting away from CE class time, going back to in person, etc. Goal is to have a format decided by end of April and roll out for May meeting.

Meeting Adjourned at 10:02am



May 13th, 2021
Meeting Minutes



Called Meeting to Order at 12:01

President - Mark Brower (mark@markrent.com) -

- Welcomed the team to a back in person meeting (with Zoom)
- Discussed the 2021 Vision "Share and Prepare" Adapting/Preparing/Shifting for a Different Tomorrow: 1. Efficiencies through technology and 2. Advocating for landlord property rights through proactive legislative involvement
- 2021 Charity Soldier's Best Friend They will be at the general meeting in August
- Discussed and asked the board for board approval to share videos created by Brian Coughlin. Created some guidelines on how they can best be shared.

President Elect - Heather Nicely (heather@swiperightteam.com)

Shared Spreadsheet for Events and Education Tracking
 https://docs.google.com/spreadsheets/d/11aWHnxaTGr7mukUXc3dvOkhP058vaG9g4v-l1FXO-mY/edit?usp=sharing

Arizona State Chapter - Kim Ayers

• Discussed the 2022 Board Elections and Process - what NARPM requires of a member and how to be part of the nominating committee.

Secretary's Report - Liz Morganroth (liz@mosaicpropertiesaz.com)

Approval of April Meeting Minutes by Kim Ayers- Link: April 2021 Meeting Minutes

Treasurer's Report - Jamie Rosen (jamie@lhmrealty.com)

- Account Balances \$23335.28
- Charity Balances \$1739.37 need 8 more donations of \$100!
- Few refunds due to leaving PM
- Discussed if a PO Box is needed or not
- Discussed how bank account transfers should happen for new board

Education's Report - Dick Rosen (dick@lhmrealty.com)

- Education Update PM boot camp is coming up in June, sold out and there are 12 people on the waiting list.
- Talked about finding space for member and board meetings, plus CE. Discussed flow of member meeting.

Membership Report - Ben Ellis (ben@eandgrealestate.com)

- Member Count
- Member/Affiliate growth

Legislative Report -

- Arizona Bills NARPM Arizona State Chapter list
- Arizona Bills (Capital Consulting list)
- CDC order update

Social Report - Lindsey Baker (lindsay@evolutionaz.net)

• Up and Coming Social Events

Marketing Update - Heather Nicely (heather@swiperightteam.com)

Marketing Update

Affiliate Update - Jeremy Schweppe

•

Open Discussion

•

Close Meeting

Link for Donating to Soldier's Best Friend: https://www.paypal.me/narpmphoenix



August 11th, 2021

Meeting Minutes



Called meeting to order - 10:39am

President - Mark Brower (mark@markrent.com) - Heather is filling in for Mark - he is out sick.

- Welcomed the team to our in person meeting
- 2021 Vision "Share and Prepare" Adapting/Preparing/Shifting for a Different Tomorrow: 1. Efficiencies through technology and 2. Advocating for landlord property rights through proactive legislative involvement
- 2021 Charity <u>Soldier's Best Friend</u> Unfortunately, due to staffing changes and sickness, they will not be attending the general meeting today, but they will be at the September member meeting.

President Elect - Heather Nicely (heather@swiperightteam.com)

- Elections and Committee volunteers needed for 2022
- See Spreadsheet for Events and Education Tracking
 https://docs.google.com/spreadsheets/d/11aWHnxaTGr7mukUXc3dvOkhP058vaG9g4v-l1FXO-mY/edit?usp=sharing

Secretary's Report - Liz Morganroth (liz@mosaicpropertiesaz.com)

May Meeting Minutes were approved and seconded

Treasurer's Report - Jamie Rosen (jamie@lhmrealty.com)

- Account Balance as of 8/11/21 \$23,569.66
- Charity Balances as of 8/11/21 \$1739.37

Education's Report - Dick Rosen (dick@lhmrealty.com)

- Education Update 14 registered for next week's class, pushing it hard after todays general meeting to get attendance up.
- Discussion on going back to online for CE Classes Face to face time is important for affiliates, attendees also like attending in person. If AAR requires classes to go back to online, then we would follow suit.

Membership Report - Ben Ellis (ben@eandgrealestate.com)

- Member Count Ben was not able to attend the meeting, but there have been at least 1 renewal in the past few weeks.
- Member/Affiliate growth 4 new affiliates since last update

Legislative Report -

- <u>Arizona Bills NARPM Arizona State Chapter list</u> gearing up for next legislative session, nothing is on our radar yet, but it will probably change by September when the session opens again.
- CDC Eviction Moratorium Update NARPM national has done a great job with keeping members updated on what is going on.

Social Report - Lindsey Baker (lindsay@evolutionaz.net)

- Up and Coming Social Events Group Therapy Happy Hour on August 26th, Right now we are looking at doing Axe Throwing. Axe throwing is \$35 per person and Jeremy is looking to obtain sponsorship to cover the cost. NARPM board can cover any additional pricing if the attendee count exceeds sponsorship level. Time will be 5pm - 7pm.
- Board member happy hour last night was great (August 10th)

Marketing Update - Heather Nicely (heather@swiperightteam.com)

 Marketing Update - Sending out newsletter to promote CE class, happy hour and September. Showmojo - Abby Wasserman will be the presenter and will cover items that are important to PM's in regards to self showings.

Affiliate Update - Jeremy Schweppe

- Discussed Vendor Fair Thursday, November 18th from 12-4. NARPM to sponsor lunch. Need to find a speaker discussed vendor panel.
- How many people can ballroom at WeSERV fit?
- What will entice sign ups? If a member brings a non-NARPM friend, do they get additional raffle tickets?
- 24 available vendor tables
- 20 available for members to eat, sit at
- Pricing discussed 2 tiers \$500 gold will get them a spot on the panel and there will be 5 available. 19 available spots for silver members at \$100 each.
- Added 4 affiliates in the last month. Jeremy is reaching out to companies to generate new affiliates. Discussed ideas of what membership is looking for in vendors and service providers. Electricians, handymen, cleaning, pool providers were discussed.
- Talked about vendors who are not maintaining quality relationships with NARPM members and how do we address that. Need to look at bylaws to see if there is anything stipulated for vendors that are deficient.

Open Discussion

- Misty Berger spoke about getting our bylaws updated and turned in
- PM LeadershipXchange is sponsored by NARPM and is August 24th. Evan talked about what you will get out of the virtual conference.

Closed meeting at 11:26am

Link for Donating to Soldier's Best Friend: https://www.paypal.me/narpmphoenix



September 8th, 2021

Board Meeting MInutes



Called meeting to order at 10:37am

President - Mark Brower (mark@markrent.com)

- Welcomed the board
- 2021 Vision "Share and Prepare" Adapting/Preparing/Shifting for a Different Tomorrow: 1. Efficiencies through technology and 2. Advocating for landlord property rights through proactive legislative involvement
- 2021 Charity <u>Soldier's Best Friend</u> Soldier's Best Friend will be at the general meeting today.

President Elect - Heather Nicely (heather@swiperightteam.com)

- 2022 slate will be going out this week through Survey Monkey
- President elect and marketing chair are still positions the board needs to fill for next year please ask around for anyone who is interested.
- Reviewed Spreadsheet for Events and Education Tracking
 https://docs.google.com/spreadsheets/d/11aWHnxaTGr7mukUXc3dvOkhP058vaG9g4y-11FXO-mY/edit?usp=sharing

Secretary's Report - Liz Morganroth (liz@mosaicpropertiesaz.com)

August Meeting Minutes Approved - Link: <u>August 2021 Meeting Minutes</u>

Treasurer's Report - Jamie Rosen (jamie@lhmrealty.com)

- Account Balance report \$22,723.20
- Charity Balance report \$1739.37 \$760 short to get to the \$2500 in donations with NARPM Phoenix then matching. Discussed ways to get additional donations discussed vendor fair and a 50/50 raffle and as a push.
- Discussed mailbox location and if it can be moved to a board member decided not to do it for ease of IRS filings and address matching.

Education's Report - Dick Rosen (dick@lhmrealty.com)

- Education Update Class is on September 16th PM Trust Accounting
- Discussed lower attendance at recent classes change in online versus in person and location / date and time are contributing factors. It could also be a combination of a lot of classes in a year versus the amount of CE needed in 2 years.
- Ideas to get the word out -Eventbrite, social media, text or video through BombBomb is an option to look at for next year.
- Ideas to generate attendance include:
 - Sending flyer out 6 weeks in advance
 - AAR sends flyer as well

- Send flyer out weekly after initial sending
- Social Media posting
- Updating website
- Mark action item follow up with Matt for website credentials to update the website.

Membership Report - Ben Ellis (ben@eandgrealestate.com)

- Member Count No update today as Ben is not present
- Member/Affiliate growth

Legislative Report -

- Arizona Bills NARPM Arizona State Chapter list
- Arizona Bills (Capital Consulting list)
- CDC Eviction Moratorium Invalidation
 - What precedence has the CDC moratorium set that we need to use our voice as a chapter with the legislature to protect landlords.
 - evictions not being allowed as rental factor is something that might show up
 - Rental assistance is being misused

Social Report - Lindsey Baker (lindsay@evolutionaz.net)

- Recap of August event Axe throwing was a lot of fun there were 10-12 people there. Sponsor was great as well.
- We can use the items left over (plates, etc) at vendor fair
- Up and Coming Social Events Nothing in September October November due to holiday schedules getting busy

Marketing Update - Heather Nicely (heather@swiperightteam.com)

- Christmas Party December 10th from 6pm to 9pm
 - Ideas for locations:
 - Social House in Tempe area is spread out, it would be good to find a way to make it a little more intimate through activities
 - Event coordinator could help Jamie will put Lindsey in touch with her contact.

Affiliate Update - Jeremy Schweppe

- Discussed Vendor Fair
 - Vendor giveaways are encouraged
 - Stamps at each vendor booth to then be able to enter the NARPM giveaway
 - Start marketing now!

- Vendors can give away gift cards for services as another draw not just monetary gift cards to retail establishments. Brand engagement should be a push.
- For early bird registration you get 2 tickets to raffle (\$1000 grand prize)
- Social media marketing Mark to do a video
 - Heather and Jamie will work on marketing to members
 - Jeremy will work on vendor side marketing
- Create a panel during vendor fair to draw attendance
 - Door growth and tech would be topics of panel
- Delete November member meeting just do vendor fair

Adjourned Meeting at 11:41am

Link for Donating to Soldier's Best Friend: https://www.paypal.me/narpmphoenix

NARPM PHX Metro Board 2021

Mark Brower - President
Heather Nicely - President Elect
Liz Morganroth - Secretary
Jamie Rosen - Treasurer
Dick Rosen - Education Chair
Lindsay Baker - Social Chair
Clark Sanchez/ Jeremy Schweppe - Affiliate Chair

#37

COMPLETE

Collector: Web Link 1 (Web Link)

Started: Tuesday, October 05, 2021 11:52:13 AM Last Modified: Tuesday, October 05, 2021 11:54:38 AM

Time Spent: 00:02:25 **IP Address:** 68.228.110.5

Page 1: Positions with a * are REQUIRED

Q1

Chapter Name

Phoenix Metro

Q2

Chapter President*

Heather Nicely

Q3

President Elect*

Doug McVinua

Q4

Past President*

Mark Brower

Q5

Respondent skipped this question

Vice President (if applicable)

Q6

Treasurer*

Jamie Rosen

_	_	_
•	7	7
ľ	J	•

Secretary*

Elizabeth Morganroth

Q8

Education Chair

Dick Rosen

Q9

Membership Chair

Carlie Goulet

Q10

Legislative Chair

Jason Geroux

Q11

New Member Mentor*

Q12

Other position not listed

Jeremy Schweppe - Affiliate Chair Evan Howard-Social Chair

Respondent skipped this question

#58

COMPLETE

Collector: Web Link 1 (Web Link)

Started: Friday, November 19, 2021 2:36:07 PM Last Modified: Friday, November 19, 2021 2:47:02 PM

Time Spent: 00:10:55 **IP Address:** 174.76.37.214

Page 1: Positions with a * are REQUIRED

	1
Y	т

Chapter Name

NARPM Phoenix Chapter

Q2

Chapter President*

Heather Nicely

Q3

President Elect*

Doug McVinua

Q4

Past President*

Mark Brower

Q5

Vice President (if applicable)

na

Q6

Treasurer*

Jamie Rosen

\cap	7
v	-

Secretary*

Liz Morganroth

Q8

Education Chair

Dick Rosen

Q9

Membership Chair

Carlie Goulet

Q10

Legislative Chair

Jason Geroux

Q11

New Member Mentor*

none

Q12

Other position not listed

Affiliate Chair - Jeremy Schweppe, Air Filters to You



Heather Nicely <heather@swiperightteam.com>

[Test] Vote for your 2022 NARPM PHX Board of Directors

2 messages

NARPM Phoenix News <news@narpmphoenix.com>
Reply-To: us19-745c05d6ab-6a2d5edd96@inbound.mailchimp.com
To: heather@swiperightteam.com

Fri, Sep 17, 2021 at 3:14 PM

View this email in your browser



We need your vote!

The 2022 NARPM Slate for the Phoenix Chapter is available.

Cast your vote:







Copyright © 2021 NARPM Phoenix, All rights reserved.

You are receiving this email because you opted in via our website.

Our mailing address is:

NARPM Phoenix

2040 S Alma School Rd., Ste. 1-180 Chandler, AZ 85286

Add us to your address book

Want to change how you receive these emails? You can update your preferences or unsubscribe from this list.



NARPM Phoenix News <news@narpmphoenix.com> Reply-To: NARPM Phoenix News <news@narpmphoenix.com> To: heather@swiperightteam.com

[Quoted text hidden]

Fri, Sep 17, 2021 at 4:14 PM